

Anguilla Electricity Company Limited.

Request for Proposal:

# The Supply of Lubricating Oils

August 2018



Anguilla Electricity Company Limited

P.O. Box 400

The Valley

Anguilla

**Request for Proposal Schedule**

Release Date: August 1st, 2018

Deadline for Submitting Questions: August 17th, 2018 3:00 PM (AST)

Response Due Date: August 31st, 2018 3:00 PM (AST)

Contents

- 1. **Background** ..... 4
- 2. **Stipulations**..... 4
- 3. **Products Description:**..... 4
- 4. **Quality of Products:** ..... 4
- 5. **Quantity of products:** ..... 4
- 6. **Method of delivery:** ..... 4
- 7. **Items issued on free loan to ANGLEC by supplier** ..... 4
- 8. **Prices:** ..... 5
- 9. **Legal Certification:** ..... 5
- 10. **Reservations** ..... 5
- 11. **Additional due Diligence**..... 6
- 12. **Information Disclosure** ..... 6
- 13. **Closing date for receipt of tenders** ..... 6
- 14. **Contact person**..... 6
- 15. **Appendix A Lubricating oils for Main Engines**..... 7
- 16. **Appendix B Lubricating Oil for Engine Turning Devices** ..... 7
- 17. **Appendix C Lubricating Oil for Generator Pedestal Bearings**..... 8
- 18. **Appendix D Lubricating oil for Main Engines Governors.** ..... 8
- 19. **Appendix E Lubricating Oil for High Speed Gen-sets**..... 8
- 20. **Appendix F Lubricating Oils for turbo Charger**..... 8

## **1. Background**

Anguilla Electricity Company Limited (ANGLEC), is a company duly incorporated under the laws of Anguilla, having its Registered Office at Hannah-Waver House, The Valley, Anguilla. ANGLEC is the sole provider of electricity in Anguilla and presently does so using diesel generators. The power is produced by a single generating power plant (Corito Power Station), containing 11 turbo-diesel generating units. The output voltage and frequency of the plant is 13.8kV and 60Hz respectively. The installed capacity of the generating plant is 24 megawatts (MW). The peak load is 15.5 MW. The Company's transmission and distribution (T&D) system is comprised of a 34.5kV transmission line (that feeds a 13.8kV substation on the Western end of Anguilla); and a 13.8kV distribution network that emanates directly from Corito Power Station. Future plant requirements are determined by load projections and plant firm capacity. More information on ANGLEC is available at [www.anglec.com](http://www.anglec.com).

## **2. Stipulations**

Anguilla Electricity Company Limited (ANGLEC) is seeking a LUBRICATING OIL supplier for the purpose of a three-year minimum supply contract to commence on the 1st October 2018. ANGLEC's terms and conditions for the supply of lubricating oil are listed below:

### **3. Products Description:**

The product to be supplied is Lubricating Oils as per the specifications supplied in appendix A, B, C, D, E and F.

### **4. Quality of Products:**

The product must meet the standards stipulated in 'appendix A, B, C, D, E and F' for the various lubricating oil requirements. Should the quality (e.g. Brand specified in "appendix A, B, C, D, E and F" cease to be available from the supplier's normal source of supply for deliveries under the agreement, the supplier shall so inform ANGLEC and indicate what alternative qualities are obtainable. This notification must be done in writing no less than 90 days in advance to allow ANGLEC to adequately effect its oil brand changing procedure. ANGLEC **must** approve the alternative quality/brand of lubricating oil before the change is done.

### **5. Quantity of products:**

ANGLEC's estimated annual requirements of petroleum products (quoted in imperial gallons) are as follows: (This is the total estimated quantities for the various type of oils required)

YEAR	Total (IG)
2018-19	<b>20544</b>
2019-20	<b>22683</b>
2019-21	<b>24962</b>

### **6. Method of delivery:**

ANGLEC's preference is for lubricating oil to be delivered by the supplier in bulk from road wagon into a storage tank (or tanks) laid down by the supplier and provided on free loan to ANGLEC for the duration of the contract. The tank/s, along with all ancillary equipment including dispensers shall be at the buyer's premises at its Corito power station. ANGLEC will however accept delivery via other acceptable containerized means.

### **7. Items issued on free loan to ANGLEC by supplier**

Maintenance of items issued on free loan to ANGLEC by the supplier will be the responsibility of the supplier for the duration of the contract.

## **8. Prices:**

The price tendered for the contract should be free of all governmental duties, taxes and levies. All such duties, taxes and levies shall be additional to the supplier's quoted prices for products for the duration of the contract. These prices shall only be subjected to alteration in accordance with any variation in the following elements:

- i) Any increase or decrease in the independently verifiable posting for SAE 40 lube oil as published on the plats Oilgrams service. These elements are subjected to change on date of loading of each replenishment shipment.
- ii) Any increase or decrease in the supplier's differential in which case the supplier will provide ANGLEC with such information as may be relevant in arriving at this variation (e.g. rate of inflation, wage settlement agreements, additional capital investment, movement in corporation Tax, currency revaluation). The supplier must be capable of submitting invoices to ANGLEC no more than 48 hours after each delivery.

## **9. Legal Certification:**

Bidders must certify that:

- I. the bidder has not directly or indirectly induced or solicited any other respondent to submit a false or sham proposal, the bidder has not solicited or induced any other person, firm, or corporation to refrain from submitting a proposal, and
- II. the bidder has not sought by collusion to obtain any advantage over any other respondent.

## **10. Reservations**

ANGLEC makes the following reservations in undertaking this power supply solicitation:

- 8.1 ANGLEC reserves the right to modify or withdraw this Request for Proposal.
- 8.2 ANGLEC reserves the right to reject any and all responses to this Request for Proposal.
- 8.3 All proposal preparation costs must be borne by the bidder.
- 8.4 Proposals will not be returned to the bidders.
- 8.5 ANGLEC may select proposals that total more or less than the stated need.
- 8.6 ANGLEC is **NOT** obligated to accept the lowest cost proposal(s).
- 8.7 ANGLEC may seek clarification from bidders and may request additional information from bidders beyond that which is specifically identified in this document.
- 8.8 ANGLEC reserves the right to waive bidder noncompliance with any aspect of this request.
- 8.9 ANGLEC may conduct negotiations with selected bidders and may terminate negotiations at any time.
- 8.10 Any and all decisions are conditioned on the approval of ANGLEC's management and Board of Directors as well as all required regulatory and other approvals.
- 8.11 ANGLEC reserves the right to modify or supplement this request at any time during this process. Any such modifications or supplements shall become part of this process and shall be addressed as part of any proposal submitted.

## **11. Additional due Diligence**

ANGLEC reserves the right to conduct additional due diligence on all shortlisted parties as it deems necessary. It is anticipated that any bidder that is selected will employ all reasonable efforts to complete negotiations with ANGLEC and execute a contract in the 2018

## **12. Information Disclosure**

Note that any portion of a bidder's proposal that the bidder deems to be confidential must be clearly marked. ANGLEC will take reasonable precautions to maintain the confidentiality of such information. However, ANGLEC is regulated by the Ministry of Infrastructure; therefore, bidders must recognize that their confidential information may have to be shared with regulatory agencies and provided in Ministry of Infrastructure regulatory proceedings as well as other regulatory or legal proceedings. ANGLEC will employ reasonable efforts to ensure that such confidential information is not publicly disclosed in such proceedings but can give no guarantees of such protection.

## **13. Closing date for receipt of tenders**

Tenders must be received by ANGLEC in sealed envelope no later than **3:00 PM Friday August 31, 2018 (AST) Anguilla time**. The envelope **must** clearly state **Supply of Lubricating Oils proposal** and should be addressed to Mr. David Gumbs (CEO), Anguilla Electricity Company Limited (ANGLEC), Airport Road, The Valley, Anguilla.

## **14. Contact person**

For further inquiries and clarifications please contact:

Name: Mr. Neil Allen

Email: [neil.allen@anglec.com](mailto:neil.allen@anglec.com)

(Be advise that all communication regarding this RFP must be done in writing to the email address provided).

**15. Appendix A Lubricating oils for Main Engines**

SUPPLIER	BRAND NAME	VISCOSITY	BN
BP	Energol HPDX 40	SAE 40	12
	Energol IC_HFX 204		20
Castrol	HLX 40	SAE 40	12
	MHP 154	SAE 40	15
	Seamax Extra 40	SAE 40	15
	TLX plus 204	SAE 40	20
Chevron (Texaco + Caltex +FAMM)	Delo 1000 Marine 40	SAE 40	12
	Delo 2000 Marine 40	SAE 40	20
	Taro 12 XD 40	SAE 40	12
	Taro 20DP 40	SAE 40	20
ExxonModil	Delvac 1640	SAE 40.	12
	Mobilgard ADL 40	SAE 40	15
	Mobilgard 412	SAE 40	15
	Mobilgard 1 SHC	SAE 40	15
Petrobras	Marbrax CCD-410-AP	SAE 40	12
	Marbrax CCD-415	SAE 40	15
	Marbrax CCD-420	SAE 40	20
Shell	Gadina Oil 40	SAE 40	12
Statoil	MarWay 1040	SAE 40	10.6
Total / Lubmarine	Disola M 4015	SAE 40	14
	Disola M 4020	SAE 40	20


**16. Appendix B Lubricating Oil for Engine Turning Devices**

SUPPLIER	BRAND NAME	VISCOSITY csr at 40°C	VISCOSITY csr at 1000°C	VISCOSITY INDEX (VI)
BP	Energol GR-XP 460	460	30.5	95
Castrol	Alpha SP 460	460	30.5	95
Chevron (Texaco + Caltex +FAMM)	Meropa 460	460	31.6	100
ENI S.p.A	Blasia 320	300	23.0	95
ExxonModil	Mobilgear 600 XP 460	460	30.6	96
	Mobilgear 634	437	27.8	96
Shell	Omala Oil 460	460	30.8	97

Total/lubmarine	Epona Z 460	470	30.3	93
-----------------	-------------	-----	------	----

**17. Appendix C Lubricating Oil for Generator Pedestal Bearings**

SUPPLIER	BRAND NAME	Viscosity at 40C
BP	Enersyn RC-S 46	
Kluber	Summit SH 46	
Shell	Corena AS 46	

**18. Appendix D Lubricating oil for Main Engines Governors.**

SUPPLIER	BRAND NAME	viscosity
Any	Any	SAE 30 or SAE 40

**19. Appendix E Lubricating Oil for High Speed Gen-sets.**

SUPPLIER	BRAND NAME	Viscosity
Any	Any	SAE 15W40

**20. Appendix F Lubricating Oils for turbo Charger.**

SUPPLIER	BRAND NAME
Agip	Dicrea SX 68
BP	Enersyn TC-S 68
ELF	Barelf SM68
Mobil	Rarus SHC 1026
Shell	Corena AS 68
Texaco	Cetus PAO 68